

September 2013

Volume 2, Issue 3

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Did You Know?

Delta offers decorative supply line covers for their DST lavatory faucets. See page 541 of the full line price book.

Delta Floor Mount Tub Filler

The Delta Floor Mount Tub Filler is finally here! The tub filler features a clean, tubular shape and laminar flow outlet, for a elegant contemporary look. It is offered in 4 Delta finishes: Chrome, Brilliance Stainless®, Champagne Bronze™, and Venetian Bronze®.

The tub filler comes in a rough and a trim. The rough-in has been shipping since August 1st, and has a single-hole, one-post installation design that allows you to install either above or below the stringer. Additionally, it only requires four screws to secure the mounting plate, reducing the installation time.

The trim comes with the T13/14 pressure-balanced cartridge, which allows a 6-9 gpm flow rate from the tub filler. A non-pressure balanced cartridge is available separately that can increase the flow rate to around 10 gpm. The handshower flows at 2.0 gpm and has Touch-Clean® rubber spray holes, making it easy to get rid of calcium or lime build-up. It also features a pivoting arm, allowing it to lean over the tub after use. The trims

will begin shipping on October 1st.

Delta is very excited to be offering floor mount tub fillers—the production included collaboration with builders, designers and plumbers in many areas, including Texas. An installation video is available at Delta's website in the video gallery under Tools & Resources.



The new T4759-FL works well with contemporary collections.

Infostream Site Brings Aquatic To You

Just over a year ago, Aquatic launched Infostream, their sales and marketing web portal. Infostream helps you market better by providing information and tools about Aquatic products.

The marketing portion of the website features tools to help

you sell product. Logos, promotional items, product pictures and even an ad builder that can be used to co-brand flyers or postcards. Ads ordered through the Adbuilder tool receive 75% co-op.

The training and education section has webinars and

CEU courses to bring you up to date on your product knowledge, while the sales section includes forms and brochures.

Visit aquaticinfostream.com today and sign up for an account. You will need your customer number to register.

Rinnai Announces Hybrid Water Heater

The leader in tankless water heating is coming out with a hybrid tank-tankless heater! The RH180 has a 40 gallon tank with a tankless water heater engine that has a stunning 180 gallon first hour rating. That means that it can provide 180 gallons of usable hot water in an hour starting with a fully heated tank. That is equivalent to two 50 gallon traditional tank heaters.

The RH180 can use a 1/2" gas line (in most cases) and installs much like a tank water heater. It's pipe configuration is similar

to a tank heater and it can even use standard 4" B-vent for exhaust. Aside from its amazing first hour rating, it also has an 80% thermal efficiency and a quick recovery of 15 minutes starting from a cold tank.

The storage tank has 2 inches of insulation and a blue-zircon-glass coating. All the water is heated and vented in the tankless engine, meaning there is less thermal stress on the tank, and less standby heat loss.

The temperature controller has 5 easily adjustable temperature settings up to a maximum



The new RH180 tank-tankless hybrid heater.

of 140°F, and can display any diagnostic codes.

Please ask us for more information about this exciting new product that bridges the gap between tank and tankless.



Did You Know?

Aquatic's Driftbath made Professional Builder's 2013 list of the 101 Best New Products.

Zurn PEX Low Lead Information

On January 4, 2014, the Reduction of Lead in Drinking Water Act will go into effect, limiting the amount of lead that is allowed in any valve, fitting, or faucet conveying water intended for human consumption. Zurn PEX has been working towards meeting this goal for over a year now.

Beginning in the fall of 2012, Zurn started converting the

manufacturing for all items that would be affected by the regulation to the new lead-free standard. By February 2013, that process was complete, so that any newly produced product would comply to the law, giving them, as well as their customers, plenty of time to sell through any non-compliant inventory.

Zurn PEX fittings that comply

with the new law are marked with the letter "G", to signify that they comply with NSF 61 Annex G, which will be the standard for low lead. Part number have a "G" or a "GX" in the model and are referred to as "XL Brass".

Zurn has a low lead information section on their website with complete conversion information.



Brizo Vesi

Series Expansion

In September, Brizo added Venetian Bronze finish to the Vesi collection. They are also updating the accessories to include a double robe hook, universal tank lever, and drawer knobs and pulls.

Franklin Brass Has Hospitality Covered

Franklin Brass is known for providing flexible and stylish options for the hospitality industry. These characteristics are exemplified by their Futura collection. Designed in 1942 and inspired by the heart of classic Americana, the Futura collection offers subtle design that always looks clean and relaxed.

Specified by most major hotel chains, Futura's clean lines allow it to blend in with everything from contemporary to traditional décor. While the towel ladder and shelf are only

available in chrome, many of the other accessories are available in both chrome and satin nickel. They also offer three different lengths of towel bar, and recessed options on both the toilet paper holder and soap dish. Meanwhile, Futura's affordability gives designers and contractors room in their budgets to focus on other features to make their guests' stay as satisfying as possible.

Please give us a call on your next hotel job, we would be pleased to discuss what Franklin Brass has to offer to you.



The Futura collection's timeless look makes it a great selection for hotels.

The Watco System

The Watco system is a great way to save money and inventory space. The key is to buy rough-in kits in chrome, like the 901-LTRI-PVC-CP. If the homeowner chooses chrome trim, you can purchase a chrome stopper-faceplate kit to finish the job. If they upgrade to another finish, just buy a QuickTrim kit, like the 959290-BZ. These kits provide

a finished metal cover for the strainer body as well as the stopper and overflow plate, allowing you to change a finish without removing the strainer body. You can even get the chrome kits to re-furbish a chrome rough-in in cases where it was scratched or nicked during construction.

Using Watco, you'll find 5 skus can cover 90% of your needs!

Fluid Dynamics' Fast Service

Fluid Dynamics stocks many sizes in the Dallas metro area to better serve their customers. They have Housetrons from 3/8" to 1", and all sizes of Scaletrons, including the newest 3" models.

All these models come with NPT threading, although flanges and QuickConnect couplings are available for an additional price on the Scaletrons.

If you need help sizing your

project, feel free to call us, and we can make sure you get the best fit for your needs.



IN OTHER NEWS

Delta has extended their Touch₂O_{.xt}™ technology to the Dryden collection. This technology allows you to operate your faucet either in touch or hands-free mode. It is now available on both the 551T and 751T vessel faucets.



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A New Generation of
Sales Solutions

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Southwest Sales is pleased to welcome Karen Ashcraft to our sales team! Karen is the new Show-room Manager for the Houston area. A graduate of Texas A & M, Karen has 13 years of experience in the plumbing industry, working at both the wholesale and manufacturer's representative level. We are excited to have her with us.





Mystery Picture

What is round and shiny and comes in PC, SS, BN, BZ, PN and RB? Answer below.

Woodford Ahead of Low Lead

“Did You Know?”

The mini-widespread lives on! Any Delta widespread lavatory faucet that ends in DST can be used as a widespread or mini-widespread.

The low lead law that goes into effect on January 4, 2014 has specific clauses that exempt anything not for potable water use. Specifically, the law says it “shall not apply to pipes, pipe fittings, plumbing fittings or fixtures, including backflow preventers, that are used exclusively for nonpotable services such as manufacturing, industrial processing, irrigation, outdoor watering, or any other uses where water is not anticipated to be used for human consumption.”

This allows most outdoor hydrants and faucets to stay the same, saving you some of the hassle of material changes that can lead to price changes or

disruptions in production. Also, wholesalers who know this can have some peace of mind that their current inventory is not suddenly both obsolete and unsalable.

There are a few hydrants that are not exempt from the law. Namely the S3, S4H, Thermaline, and H34, which are made to be sanitary hydrants to allow for potable service in remote areas. These hydrants are already compliant with the low-lead law and have been for the past 3 years.

If you would like to see longer form of the law, you can visit <http://www.woodfordmfg.com/woodford/> and click on “Low



Yard hydrants like these used for irrigation do not have to comply to the low lead standard.

Lead Law” in the upper right hand corner of the website.

Answer: The RP52397 hole cover.