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Brizo Odin-X Provides Edgy New Elegance

Sometimes, all you need to make a statement is a small change. That was the philosophy behind Brizo's new single-handle Odin-X lavatory faucet.

Odin-X's hub leans back just the slightest bit, while the spout pierces through it, giving the faucet a very distinctive profile. The faucet is available in Polished Chrome (PC), and Brilliance® Brushed Nickel (BN). Dual finishes which emphasize its striking look are also available: Matte Black combined with either

Polished Chrome (PCBL) or Brilliance® Brushed Nickel (BNBL). The Jason Wu for Brizo™ collection also offers the faucet exclusively in Matte Black (BL).

The Odin-X is available with optional SmartTouchPlus™ Technology. SmartTouchPlus™ allows the user to choose between hands-free or touch-sensitive operation.

This faucet is a striking addition to the Brizo line, bringing a little bit of edge to an already elegant contemporary series.



X marks the spot for Brizo's new single-handle Odin-X lavatory.



Did you Know?

Aquatic is refining their hydrotherapy models and refreshing their components. Please contact your showroom representative to make sure your displays are up-to-date.

Aquatic's Newest Breakdown ADA Unit

Aquatic is now introducing their newest A² composite tub and shower. The F6030CTS2 is a 60" by 30" tub and shower that is a breakdown unit—a tub and 3 walls that snap into place. Unlike their existing A² units, this one comes with grab bars and has an optional seat. When fully equipped with all the correct components and installed correctly, this unit

does meet ADA guidelines.

The unit comes in both white and biscuit (for an additional fee), and has multiple soap ledges. It has a 15" skirt, and slip resistant textured bottom. The wall pieces wedge and lock together for an easy caulkless installation. Currently, the unit is 3-4 weeks in production. Please call us for more information.



The new F6030CTS2 shown with optional seat.

Southwest Sales

Check the Southwest Sales Facebook page and Twitter feed for further Ara updates!

Delta Ara Revised Launch Dates

Delta has had to change the Ara collection launch to phased dates as product becomes available for shipment. Here is the latest information.

Tub/showers, diverters, hand-showers, wall-mount lavatories and accessories in both Chrome and Brilliance® Stainless have been shipping since the end of February. The enclosed spout roman tub faucets in Chrome and Chrome two handle faucets will begin shipping on March 24th.

Delta has an *estimated* date of April 21st for the two handle

deck-mount faucets in Brilliance® Stainless. The enclosed spout roman tub faucets in Brilliance® Stainless as well as both finishes of the channel roman tub spout and the channel wall mount tub share the same date.

At this time, the launch date for the deck-mount single handle lavatory faucets has been delayed and the release date is still to be determined.

In the meantime, Delta is producing square pop-ups to go along with the Ara line. There will be push pop-up options



Delta will also debut square pop-ups to go with Ara.

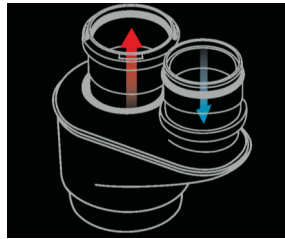
with and without overflow holes and a metal pop-up assembly with overflow holes. They will begin shipping on April 14th for those that want a truly square look in the bathroom.



Did You Know?

Ryland Homes in Houston awarded Rinnai their Manufacturer of the Year award for the second year in a row!

Rinnai Concentric to Twin Pipe PVC Adaptor



187585PP Twin Pipe Adaptor

Rinnai is offering a new accessory for their condensing water heaters that allows you to

use PVC or CPVC for venting. The new part is called a Twin Pipe Adaptor which splits the intake and exhaust, and allows use of materials other than the concentric polypropylene piping offered by Rinnai.

This should be a popular move for plumbers, as PVC and CPVC are more readily available to them. The adaptor has a 3" connection to PVC but 3"

or 4" piping may be used.

The adaptor is only usable on the RU condensing models, not on the previous RC condensing models from 2011 and earlier. It can be used on both propane and natural gas units. In conjunction with this change, Rinnai has also increased their maximum equivalent vent lengths for these units. Please call for details.

Zurn PEX Pipe Support Track

Zurn PEX continues to reinforce their large diameter commercial business by coming up with new products to help installers. The latest of these is the Zurn Pex Pipe Support, a 9ft long steel channel support system for 1 to 2" pipe. It allows you to have the same hanger spacing as copper tubing, extending the distance between supports.

The pipe support is sized to

the tubing and snaps on for extra grip, and fits inside the standard CTS (copper tube size) insulation. The material can be easily cut with hand tools to allow you to customize it for your job. As an added benefit, the pipe support controls the direction of pipe expansion and helps keep the piping straighter. These make both new installation and re-piping jobs go faster.



The Zurn PEX Pipe Support comes in 1", 1 1/4", 1 1/2" and 2" sizes.

Woodford Inventory in South Texas

South Texans rejoice! Southwest Sales now stocks Woodford items for our South Texas wholesale community. If you need a hydrant fast or would like to save on shipping, give us a call to confirm pricing and availability.

We stock 24P and 26P hydrants in rough chrome, the models 65 and B65 in CC and 4" wall thickness, as well as the best roof hydrant in the industry, the RHY2-MS. We also try to keep the RK-65 repair kits as well as the 34HA-CH vacuum breakers.

Once you've confirmed availability, make your PO out to Southwest Sales and fax it to 1-800-451-3432 or email it to orders@southwestsales.com. Items stocked in our Houston warehouse are available for will call, or shipment for an additional fee.

Mark Helms in the Austin area and Jeff Hall in the San Antonio area also have limited inventory on some Woodford products as well.

The next time you need Woodford products quickly, give us a call. Please note this

offer is good for Woodford wholesalers from Round Rock on south.



RHY2-MS roof hydrants are now available from Southwest Sales.

Watco Stocking Distributors

Watco would like to remind all their stocking distributor wholesalers that the stocking distributor multiplier gets reset on April 1st, 2014. So if you were a stocking distributor in 2013 and have not placed your \$2300 list order to re-qualify for 2014, please do so!

You can qualify for this program at any time in the year, but the best time to do it is as

early as possible, so you get the best price for your Watco items as long as possible. Qualifying orders must be shipped to your location, so don't wait until that one big job rolls around—get your pricing squared away today.

FRANKLIN BRASS

Don't forget Franklin Brass when you're bidding hotel jobs. They have the perfect accessories to match any situation, and they do job quotes. Ask your sales representative for one on your next job!

New Finishes for the Watco Universal NuFit

The Watco Universal NuFit is the best thing to hit remodeling in recent years, which is why Watco keeps giving their customers more options. Last year, they expanded their closure types so that you can get foot actuated as well as push pull. This year, they are offering the Universal NuFit in 4 new finishes: Brushed Bronze (BB), Nickel Polished (NP), Biscuit (BS), and white (WH).



The Watco Universal NuFit keeps getting better.

What makes the Universal NuFit so great is that it can

make any tub drain up to 2 7/8" in diameter just like new, by using simple silicone or brass adapter pins to affix it over your old strainer body. No worries about going behind the tub, and you get a fully functional drain—not just some oversized stopper that hides your old one. It's great for remodelers who want to do a finish change or as a quick and easy update for hotels as well.



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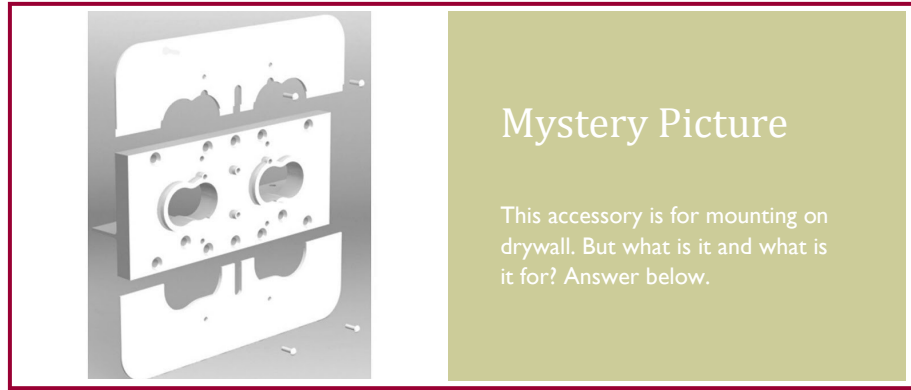
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Mystery Picture

This accessory is for mounting on drywall. But what is it and what is it for? Answer below.



LIKE US!

Southwest Sales is now on Facebook and Twitter as well as LinkedIn. We do weekly updates, so sit down and have your coffee with us on Monday mornings to check out the latest and greatest information. Use the links provided on this page to the left to get started, or have us send you the links by email. We would love to have you join us!

Answer: The DMP for mounting a Woodford Model 22 hot and cold faucet.