

September 2014

Volume 3, Issue 3

## Inside this issue:

New! Brizo Artesso Kitchen Collection	2
Delta's Temp <sup>2</sup> O in the Shower	2
New! HydraChoice Body Spray System	2
Rinnai Re-Circulation to Fit Your Needs	3
New Crimp Ring From Zurn PEX	3
Enovative: Another Re-Circ Option	3
Watco QuickTrim Saves Money	4

## Delta Ashlyn™ Bath Collection Launch

Delta is pleased to announce that the Ashlyn™ bath collection is available for order, with product beginning to ship on September 26th. The Ashlyn™ collection combines angular lines and soft edges to create a contemporary flair.

The collection includes faucets, tub/shower trims, roman tubs, and a full suite of accessories. It is offered in 3 finishes, Chrome, *Brilliance*® Stainless, and Venetian Bronze to create a complete, coordinated look for the bath.

Ashlyn™ also features a number of technological innovations to enhance the user's experience. All faucets come with DIAMOND™ Seal Tech-

nology, and the two-handle widespread also features the EZ Anchor mounting system, allowing you to install it without having to go under the sink to tighten the faucet.

There is also a Tract-Pack™ option on the two-handle centerset faucet.

The 14 series tub/showers can come less showerhead, while the 17 series can come with an In2ition® two-in-one showerhead. The collection features a new 2.0gpm raincan showerhead and a 7" tub spout.

Everything in the collection comes with red and blue indicators. All lavatories and showers are WaterSense®-labeled, while all the hand-

showers feature Touch-Clean® spray holes for easy cleaning.

The Ashlyn™ collection is another great contemporary offering from Delta at an

attractive price. Be sure to ask your salesperson about it today.



**The Ashlyn™ single handle faucet has a modern elegance.**

## New! Accessible Aquatic Shower Pans

In June Aquatic introduced two more accessible shower pans. Both pans are gelcoat, with a 3/4" skirt and 1/2" beveled threshold to help keep water from spilling out during use. They also have an engineered, pre-leveled base that allows for direct installa-

tion on a level floor.

The F3636DPAN is a 36" x 36" roll-in pan, and the F6034DPAN is a 60" x 34" roll-in pan. Both pans have center drains, with a slip-resistant, textured bottom. Both are also ADA/ANSI compliant when installed

according to guidelines.

These shower pans are made to order and are just over three weeks in production, so get with our salespeople so that you can plan your next job.

### Did You Know?

*Delta makes an extension kit for two-handle centerset non-DST faucets. It is the RP76691 and works with Cassidy, Leland, Classic, Windemere, and Foundations centersets.*

## New! Brizo Artesso™ Kitchen Collection

Brizo's latest offering for the kitchen is the Artesso™ collection. A mixture of traditional design and industrial chic, it reflects the detailed, hand-forged sentiments of early 20th century metalworkers.

The collection debuted with a single-handle pull-down kitchen faucet, two-handle bridge faucet with side sprayer, and single-handle bar faucet. Brizo also offers a soap/lotion dispenser, decorative hole cover and optional escutcheon to round out the suite.

Artesso™ is offered in 4 finish-

es: Polished Chrome, Polished Nickel, *Brilliance*® Stainless, and Venetian Bronze. All faucets run at a water-efficient 1.8gpm.

The single-handle pull-down faucet features Touch-Clean® spray holes for easy cleaning, and MagneDock® Technology to hold the spray wand firmly in place when not in use. It is available in both a Touch and non-Touch version.

The two-handle bridge faucet features a one-piece cast brass waterway and a matching sprayer. Both the bridge faucet and single-handle pull-down



Artesso is available for order and shipping now.

accommodate a 3" deck thickness.

Your customers will love this alluring and functional new take on the industrial artisan tradition.



### Did You Know?

*The brighter white that was introduced on Aquatic's fiberglass product last year is coming to A<sup>2</sup> Composite units. Look for this change next month!*

## Delta's Temp<sub>2</sub>O™ in the Shower

Take the guesswork out of knowing how hot your water is before you get in the shower with Delta's new Temp<sub>2</sub>O™ products.

Delta started shipping Temp<sub>2</sub>O™ showerheads and handshowers in July. These components are completely water-powered, requiring no batteries. The LED display shows the temperature of the

water running through them. Three color indicators signal different temperature ranges as well: blue for temperatures below 80 degrees, magenta for 80-110, and red for greater than 110 degrees.

This month, Delta is releasing their Temp<sub>2</sub>O™ tub and shower trims. These trims are offered in traditional, transitional and angular modern designs.

They contain a 14 series single-function cartridge and install on the MultiChoice R10000 valves. They do require batteries, but give the users the same temperature reading and color indicators that the showerheads do, with a choice to display temperatures in Fahrenheit or Celsius. They are offered as a tub shower combination or valve only trim.

## New! Delta/Brizo HydraChoice™ Body Spray System

The new Hydrachoice™ body spray system is now available from both Delta and Brizo.

The HydraChoice™ system gives customers maximum flexibility in design and performance. They start with a rough and offer round or square trims to compliment most design styles. There are 4 interchangeable spray heads available with different spray patterns: H<sub>2</sub>Okinetic Soothing,

H<sub>2</sub>Okinetic Massaging, H<sub>2</sub>Okinetic Invigorating, and Touch-Clean Full Body.

The spray heads are designed to automatically extend with the flow of water. Once extended, they have 50 degrees of adjustability in any direction to accommodate different user heights. When the water is turned off, the spray heads can be left extended or pushed back into a flush mount posi-



HydraChoice sprays offer maximum flexibility.

tion. The Brizo sprays come in 8 finishes and run at 1.5gpm, while the Delta ones have 5 finishes and run at 1.0gpm.

## Rinnai Offers Re-Circulation to Fit Your Needs

Nearly two years ago, Rinnai Luxury (RL) and Ultra (RU) units began to ship with a technology called Circ-Logic™.

Circ-Logic™ is meant to be used in re-circulation systems with a dedicated return line, and may have some effect on the warranty. The software allows the plumber to plug the pump directly into the heater's PC board. The pump is controlled by the heater, and is activated by time and turned off based on a preset water temperature. The software has programs for both an economy and a comfort mode. It gives the user both greater comfort and greater efficiency in their recirculation system by eliminating the need for an aquastat.

There are 3 different ways to take advantage of the Circ-Logic™ system: use an off the shelf pump, use the GTK15 kit,

and use an off the shelf pump with an MC195T controller.

Using an off the shelf pump allows you to take advantage of either the economy or comfort modes that Circ-Logic™ offers. These modes run 24/7, turning the pump on either every 15 minutes (comfort), or every 30 minutes (economy), and turning it off based on the preset water temperature. This option is fairly cost-effective, allowing the plumber to make sure the pump they choose is sized correctly for the return system (unlike heaters which have a built-in pump).

About six months after the introduction of Circ-Logic™, Rinnai came out with a pump and timer kit of their own, the GTK15, as a second option. It allows the user to tell the system to turn circulation on only during preset times of day. So

in addition to selecting an economy or comfort mode, the user can tell the pump to run those modes only during the preset times. There can be multiple preset events per day.

The third option, Rinnai's MC195T controller with an off the shelf pump, provides the most customization. The controller has an LED display that allows the user to program which times of day the pump runs. Unlike the GTK15, it allows you to program two different schedules (such as weekdays vs. weekends), and provides an override switch in case you should need hot water during a non-programmed time (e.g., if you get off work early).

Rinnai offers these options to allow customers to make the choice that best suits their needs.

## New Crimp Ring from Zurn PEX

Zurn PEX recently introduced a new large diameter crimp ring that comes with a positioning end cap. They are used to accurately position the copper ring onto the tubing to get an optimum crimp connection. They are called QuickCap Crimp Rings and are available in 1 1/4", 1 1/2" and 2" sizes.



The new crimp ring with end cap.

## Enovative: Another Re-Circ Option

Enovative on demand pumps provide another re-circulation option for Rinnai heaters or any heater—tank or tankless. The Enovative residential on demand pumps do not require a dedicated return line (although they can be used with one as well). They only operate when the user pushes a button or activates a sensor, and it is smart enough to know when the water in the line is hot enough, so that it does not push hot water into the cold line. They have two pumps to choose from to fit your re-circulation needs, and an on demand re-circulation system is less likely to affect your heater's warranty. Call your salesperson to ask about Enovative.



## Franklin Brass® A Liberty Hardware Brand



**Styles to Fit  
Your Life**



## Southwest Sales, Inc.

615 E State Hwy 121, Ste 300  
Coppell, TX 75019

Phone: 800-375-8400

Fax: 800-451-3432

E-mail:

info@southwestsales.com

A New Generation of  
Sales Solutions

 [FOLLOW US](#)

 [LIKE US](#)

 [FOLLOW US](#)



## Mystery Picture

This picture should be fairly easy for fans of hot water. What do U-bbink? Answer below.



## Watco QuickTrim Saves Money

Watco QuickTrim kits allow you to quickly change the finish of your Watco waste and overflow.

The kit comes with a thin, sturdy, stainless steel strainer body cover; two o-rings to fit the cover onto the existing strainer body, and a stopper and overflow plate.

QuickTrim lets a builder or plumber save money by roughing in with chrome. If the homeowner picks a different finish, just use QuickTrim and save the hassle changing out the entire waste and overflow. It also saves you space—you can get away with stocking as few as 5-6 skus to satisfy 90% of your needs.

QuickTrims come in 13 finishes and 3 closure types: lift and turn, push pull, and foot actuated. They also have one-hole, two-hole and

Innovator overflow plates. QuickTrim is also available for Watco cable drains.

Ask your salesperson how QuickTrim can save you time and money!



A 959290 with a “-11” includes a star nut and adapter bar to convert your overflow to a snap-on plate.

## SINGLE OR DOUBLE?

Although vacuum breakers with a single check valve may be up to code, they are not field testable. Backflow preventers with dual check valves are field testable, and two checks are less likely to get fouled by debris. Woodford offers the model 26 and 67 hydrants with dual check valves for the same price as the 24 and 65 with single checks.